

ANALYSIS OF DoE REGIONS

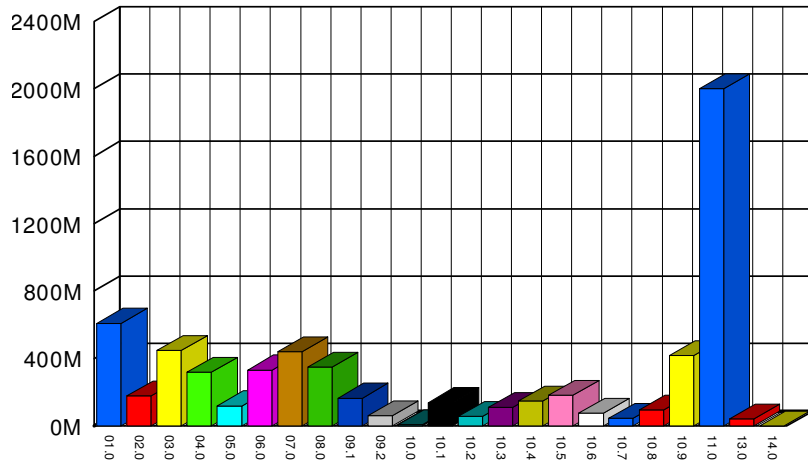
Year 2011 Forth Quarter



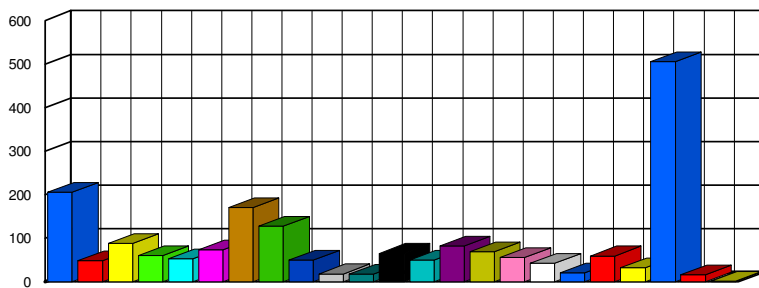
The Builders' Conference
Trade Association

Year 2011

Total Value



Number of Tenders



		Count			Total		Average	
			3rd Quarter 2011	4th Quarter 2010	Value (£m)	3rd Quarter 2011	4th Quarter 2010	Value (£m)
01.0	Scotland	205	6%	28%	609,215,000	-26%	37%	2,971,780
02.0	Northern	48	-11%	-2%	178,325,000	-1%	42%	3,715,104
03.0	Yorkshire	88	-28%	-30%	447,430,000	39%	36%	5,084,432
04.0	East Midlands	61	-10%	11%	338,360,000	19%	135%	5,546,885
05.0	East Anglia	52	-13%	27%	120,075,000	-28%	125%	2,309,135
06.0	West Midlands	73	-13%	-13%	332,190,000	71%	-21%	4,550,548
07.0	North West	170	-12%	2%	442,285,000	-19%	76%	2,601,676
08.0	South West	127	-2%	19%	348,990,000	68%	67%	2,747,953
09.1	South Wales	49	32%	88%	165,030,000	67%	5%	3,367,959
09.2	North Wales	18	100%	29%	59,995,000	802%	323%	3,333,056
10.0	Beds	17	-11%	-23%	8,255,000	-79%	-83%	485,588
10.1	Essex	64	-11%	-18%	113,555,000	9%	-36%	1,774,297
10.2	Herts	49	58%	48%	58,280,000	-86%	-8%	1,189,388
10.3	Kent	82	24%	41%	111,100,000	-34%	-18%	1,354,878
10.4	Surrey	69	-4%	13%	148,750,000	54%	43%	2,155,797
10.5	E & W Sussex	56	-24%	12%	180,980,000	114%	187%	3,231,786
10.6	Berks	42	17%	50%	74,775,000	-53%	-36%	1,780,357
10.7	Bucks	20	-17%	-26%	45,900,000	-66%	-31%	2,295,000
10.8	Hampshire	59	-9%	74%	94,175,000	-16%	14%	1,596,186
10.9	Oxfordshire	32	-6%	-9%	418,200,000	606%	634%	13,068,750
11.0	London	506	-4%	4%	2,002,140,000	-27%	-9%	3,956,798
13.0	Northern Ire'	16	14%	129%	40,400,000	-38%	46%	2,525,000
Total		1,903	-4%	9%	6,338,405,000	-10%	20%	3,330,744

More in depth analyses are available on request

ANALYSIS OF DoE CATEGORIES IN UK.

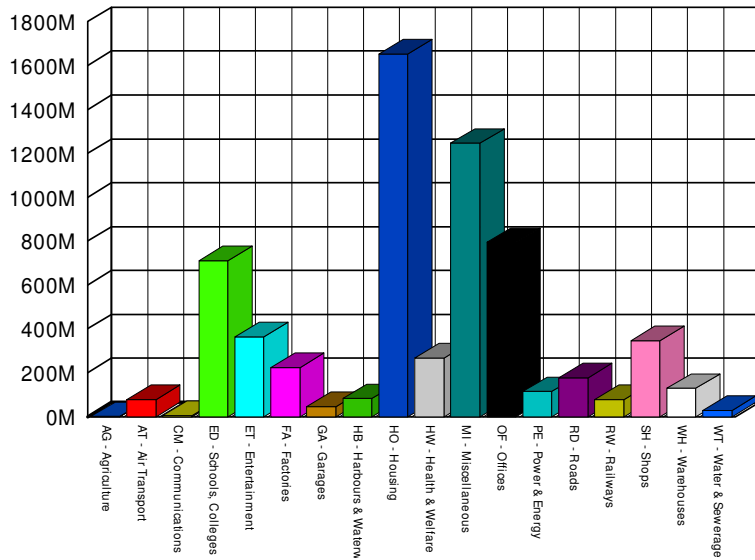
Year 2011 Forth Quarter



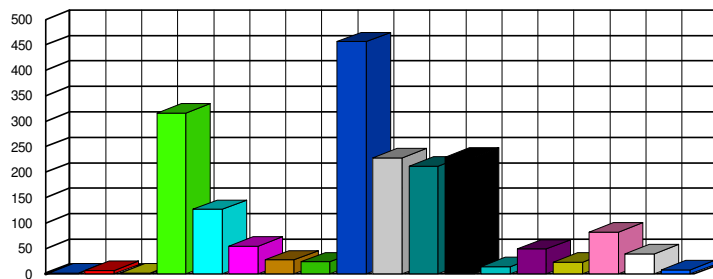
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	Count	3rd Quarter 2011	4th Quarter 2010	Total Value (£m)	3rd Quarter 2011	4th Quarter 2010	Average Value (£m)
AG - Agriculture	2	-50%	-60%	450,000	-96%	-87%	225,000
AT - Air Transport	7	-22%	-30%	77,700,000	292%	65%	11,100,000
ED - Schools, Colleges etc	316	-18%	-12%	709,855,000	1%	-12%	2,246,377
ET - Entertainment	127	-7%	-7%	363,235,000	-24%	24%	2,860,118
FA - Factories	55	31%	53%	224,145,000	131%	224%	4,075,364
GA - Garages	28	-35%	-18%	46,570,000	-45%	-8%	1,663,214
HB - Harbours & Waterways	24	50%	60%	82,100,000	127%	-10%	3,420,833
HO - Housing	455	-1%	18%	1,652,075,000	48%	35%	3,630,934
HW - Health & Welfare	228	13%	14%	268,255,000	5%	-61%	1,176,557
MI - Miscellaneous	214	-9%	13%	1,251,110,000	141%	182%	5,846,308
OF - Offices	230	6%	11%	794,550,000	-6%	23%	3,454,565
PE - Power & Energy	15	-38%	50%	114,925,000	-34%	147%	7,661,667
RD - Roads	50	14%	0%	197,780,000	-56%	4%	3,955,600
RW - Railways	23	-43%	15%	54,100,000	-97%	-84%	2,352,174
SH - Shops	81	0%	72%	345,485,000	67%	119%	4,265,247
WH - Warehouses	40	-2%	25%	128,650,000	-40%	-25%	3,216,250
WT - Water & Sewerage	8	33%	14%	27,420,000	-51%	-31%	3,427,500
Total	1,903	-4%	9%	6,338,405,000	-10%	20%	3,330,744

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ANALYSIS OF PROJECT TYPE IN UK

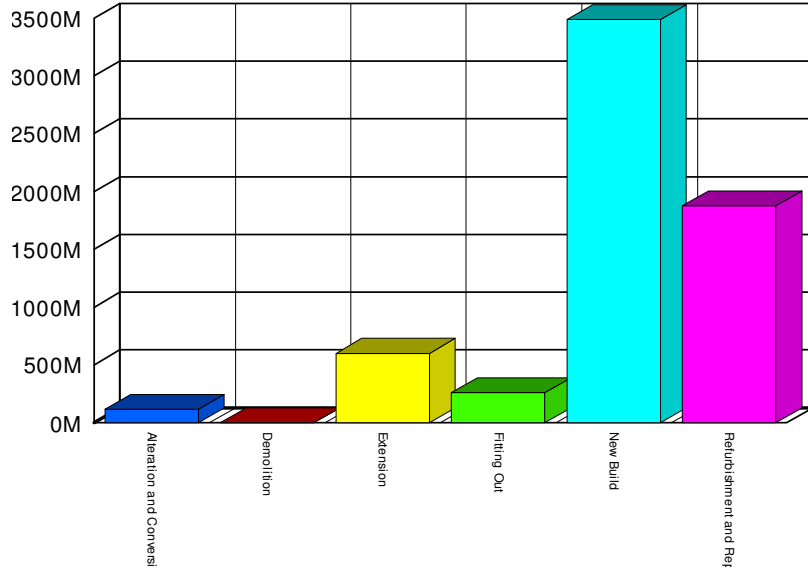
Year 2011 Forth Quarter



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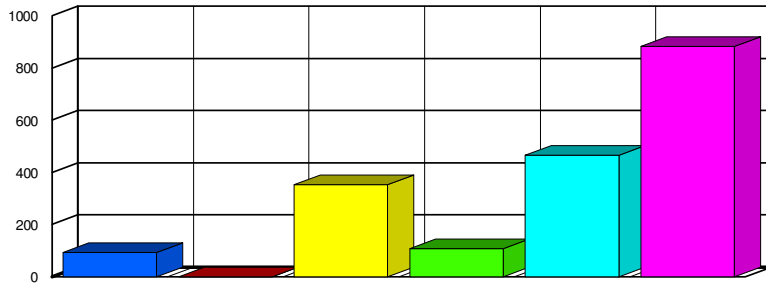
Total Value



	Count	3rd Quarter 2011	4th Quarter 2010	Total		Average
				Value (£)	Value (£)	
Alteration and Conversion	92	-45%	-45%	117,630,000	-34%	1,278,587
Demolition	1	-75%	0%	75,000	-93%	75,000
Extension	354	-10%	-8%	600,965,000	-5%	1,697,641
Fitting Out	108	3%	16%	259,270,000	-62%	2,400,648
New Build	465	0%	1%	3,483,830,000	5%	7,492,108
Refurbishment and Repair	883	3%	37%	1,876,635,000	-15%	2,125,294
Total	1,903	-4%	9%	6,338,405,000	-10%	3,330,744

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Number of Tenders



ANALYSIS OF SECTOR TYPE

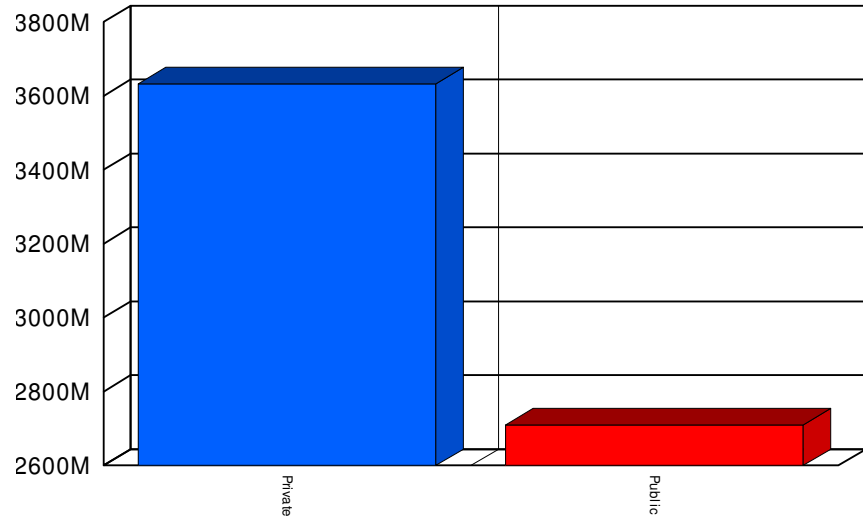
Year 2011 Forth Quarter



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	Count	3rd Quarter 2011	4th Quarter 2010	Total		Average	
				Value (£)	3rd Quarter 2011	4th Quarter 2010	Value (£)
Private Sector	1,044	-12%	17%	3,609,030,000	-8%	33%	3,456,925
Public Sector	859	7%	0%	2,729,375,000	-12%	6%	3,177,386
Total	1,903	-4%	9%	6,338,405,000	-10%	20%	3,330,744

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Number of Tenders

