

ANALYSIS OF DoE REGIONS

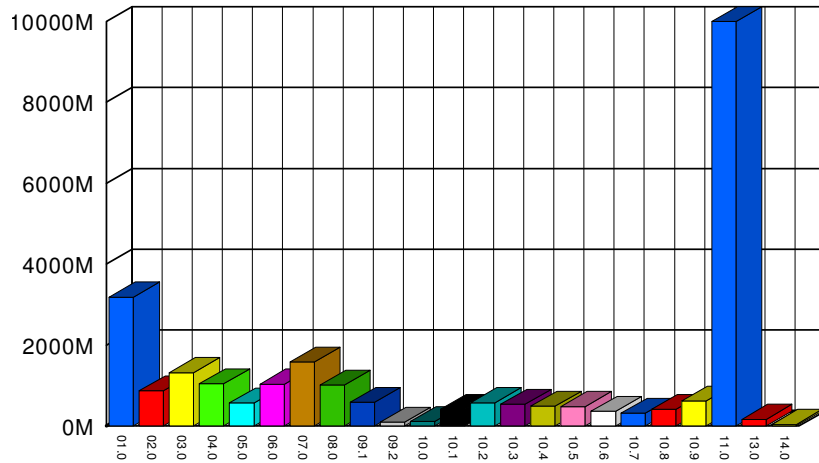
Tenders Reported in 2011



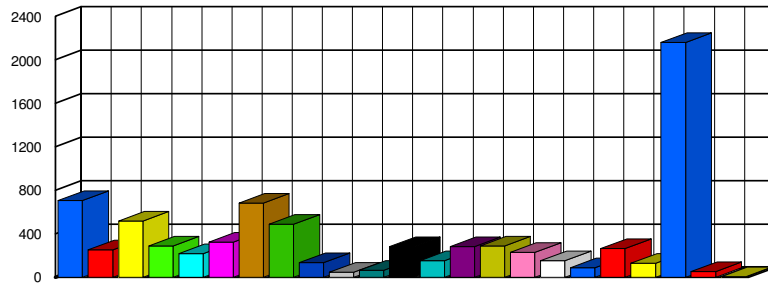
The Builders' Conference
 Trade Association

Year 2011

Total Value



Number of Tenders



		Count	2010		2009		Average Value (£m)	
			2010	2009	2010	2009		
01.0	Scotland	707	0%	16%	3,185,465,000	8%	41%	4,505,608
02.0	Northern	252	-19%	-4%	867,520,000	-20%	-76%	3,442,540
03.0	Yorkshire	520	-19%	-28%	1,319,344,000	-32%	-21%	2,537,200
04.0	East Midlands	286	-13%	-22%	1,041,875,000	1%	-54%	3,642,920
05.0	East Anglia	220	-7%	-35%	573,925,000	8%	-54%	2,608,750
06.0	West Midlands	322	-10%	-19%	1,036,375,000	-32%	-45%	3,218,556
07.0	North West	684	-17%	-26%	1,581,805,000	-39%	-26%	2,312,580
08.0	South West	489	-10%	-36%	1,013,420,000	-29%	-61%	2,072,434
09.1	South Wales	134	20%	22%	579,620,000	37%	53%	4,325,522
09.2	North Wales	47	-31%	-50%	88,980,000	-38%	-24%	1,893,191
10.0	Beds	66	6%	-7%	113,245,000	-13%	40%	1,715,833
10.1	Essex	282	-15%	-12%	413,575,000	-50%	-40%	1,466,578
10.2	Herts	152	-40%	-1%	575,455,000	-56%	114%	3,785,888
10.3	Kent	280	-12%	-22%	533,240,000	17%	-26%	1,904,429
10.4	Surrey	287	3%	-10%	489,390,000	10%	0%	1,705,192
10.5	E & W Sussex	231	0%	-7%	482,920,000	16%	-40%	2,090,563
10.6	Berks	155	-4%	3%	360,965,000	5%	37%	2,328,806
10.7	Bucks	88	-17%	-3%	317,975,000	20%	27%	3,613,352
10.8	Hampshire	267	26%	15%	410,680,000	-41%	-12%	1,538,127
10.9	Oxfordshire	131	-4%	1%	620,590,000	111%	6%	4,737,328
11.0	London	2,159	-5%	2%	9,996,479,000	-16%	-24%	4,630,143
13.0	Northern Ire'	51	don't have	don't have	166,750,000	don't have	don't have	3,269,608
Total		7,810	-8%	-11%	25,769,593,000	-16%	-28%	3,299,564

More in depth analyses are available on request

ANALYSIS OF DoE CATEGORIES IN UK.

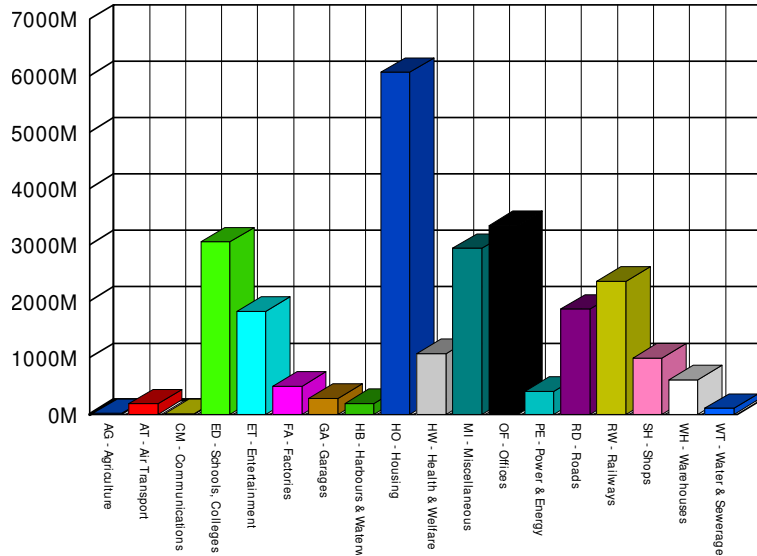
Tenders Reported in 2011



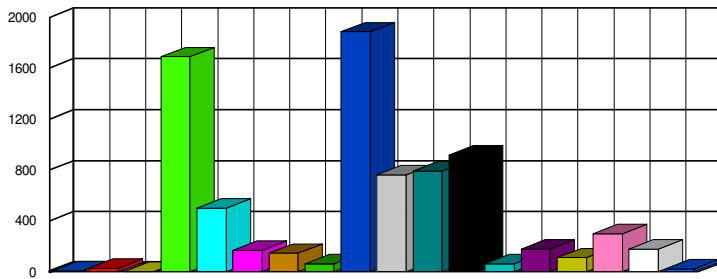
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Total Value



Number of Tenders



	Count	2010	2009	Total		Average	
				Value (£m)	Value (£m)		
AG - Agriculture	9	-59%	50%	13,280,000	0%	411%	1,475,556
AT - Air Transport	29	26%	-19%	184,250,000	93%	39%	6,353,448
CM - Communications	2	don't have	-80%	5,175,000	don't have	-79%	
ED - Schools, Colleges etc	1,686	-31%	-24%	3,013,808,000	-64%	-67%	1,787,549
ET - Entertainment	498	-20%	-26%	1,824,900,000	-1%	-3%	3,664,458
FA - Factories	168	21%	34%	499,250,000	29%	63%	2,971,726
GA - Garages	146	38%	34%	283,575,000	35%	43%	1,942,295
HB - Harbours & Waterways	64	42%	28%	189,500,000	43%	6%	2,960,938
HO - Housing	1,884	-4%	-3%	6,058,820,000	-24%	-30%	3,215,934
HW - Health & Welfare	761	-6%	-26%	1,077,860,000	-71%	-59%	1,416,373
MI - Miscellaneous	792	4%	-2%	2,940,430,000	3%	39%	3,712,664
OF - Offices	916	8%	-8%	3,343,140,000	40%	819%	3,649,716
PE - Power & Energy	63	47%	40%	406,570,000	57%	-86%	6,453,492
RD - Roads	179	-11%	-27%	1,861,795,000	161%	4%	10,401,089
RW - Railways	111	25%	102%	2,357,530,000	216%	325%	21,239,009
SH - Shops	300	33%	18%	997,465,000	88%	80%	3,324,883
WH - Warehouses	178	35%	20%	608,375,000	24%	7%	3,417,837
WT - Water & Sewerage	24	-14%	-47%	103,870,000	-42%	-90%	4,327,917
Total	7,810	-8%	-11%	25,769,593,000	-16%	-28%	3,299,564

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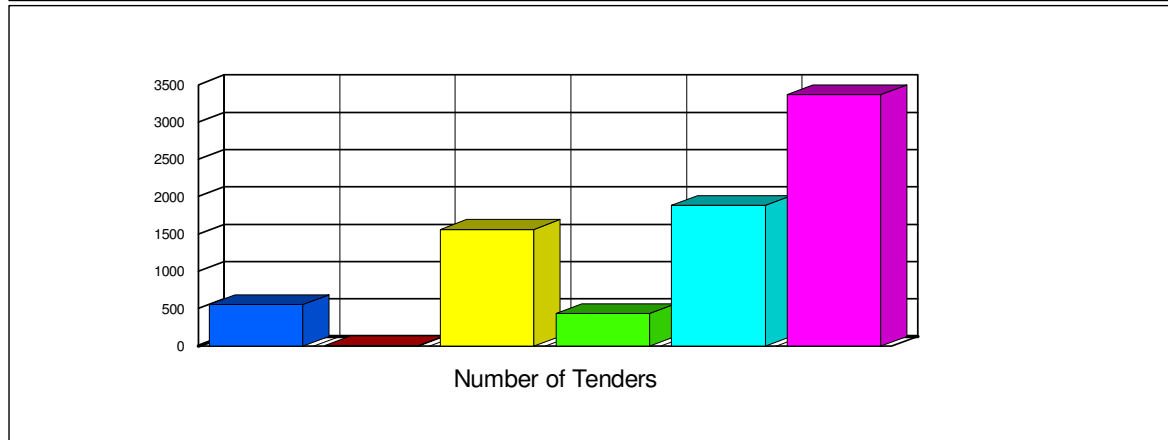
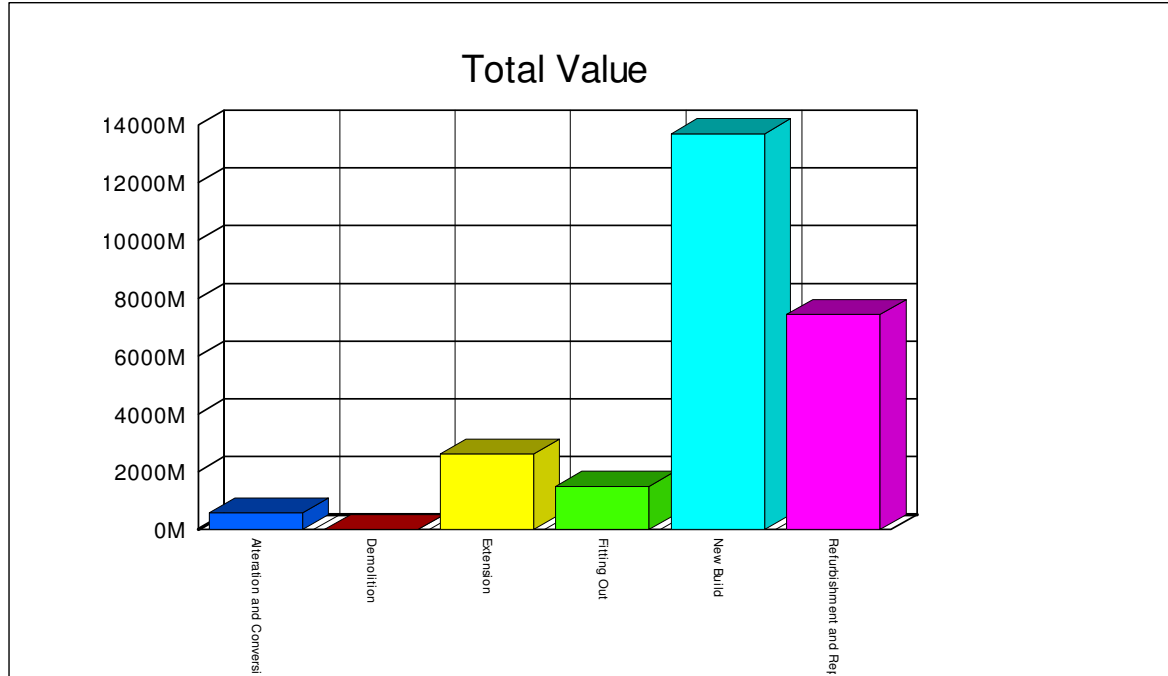
ANALYSIS OF PROJECT TYPE IN UK

Tenders Reported in 2011



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Year 2011



	Count	2010	2009	Total		Average	
				Value (£)	Value (£)		
Alteration and Conversion	551	-19%	-15%	568,297,000	-29%	-19%	1,031,392
Demolition	10	don't have	11%	2,295,000	don't have	-83%	229,500
Extension	1,560	-14%	-18%	2,567,982,000	-21%	-32%	1,646,142
Fitting Out	434	13%	9%	1,494,854,000	104%	74%	3,444,364
New Build	1,887	-22%	-6%	13,696,280,000	-31%	-28%	7,258,230
Refurbishment and Repair	3,368	5%	-12%	7,439,885,000	20%	-36%	2,208,992
Total	7,810	-8%	-11%	25,769,593,000	-16%	-28%	3,299,564

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ANALYSIS OF SECTOR TYPE

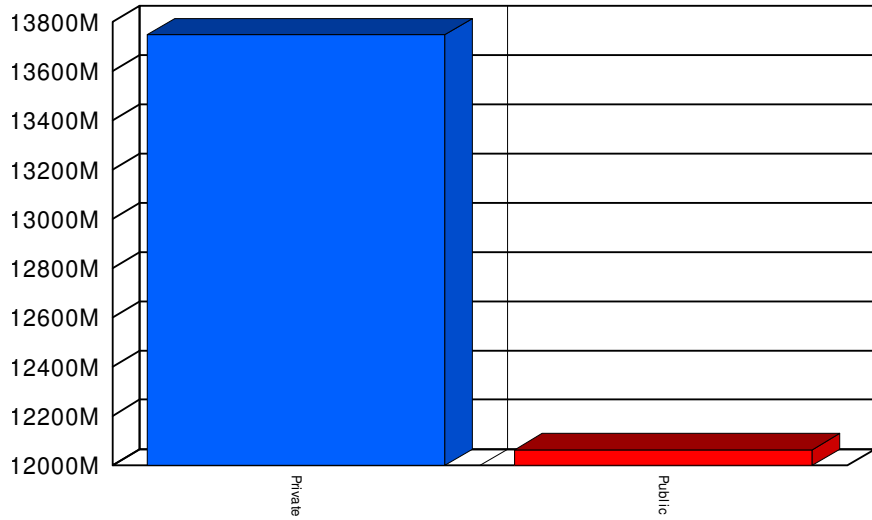
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	Count	2010	2009	Total		Average	
				Value (£)	Value (£)		
Private Sector	4,352	8%	0%	13,741,430,000	31%	-21%	3,157,498
Public Sector	3,458	-23%	-22%	12,028,163,000	-42%	-36%	3,478,358
Total	7,810	-8%	-11%	25,769,593,000	-16%	-28%	3,299,564

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Number of Tenders

