



## Newsflash

Dear Member Company.

With many businesses looking at austerity measures similar to the new coalition government in the UK, we at The Builders Conference have formed a strategic partnership with Aston Scott Ltd who have a specialism in construction insurance and if you appoint Aston Scott Ltd as your insurance brokers then you will receive the following year membership to The Builders' Conference for **FREE** (terms & conditions of this offer please contact The Builders' Conference direct). Aston Scott Ltd will also endeavour to keep our members informed of any news or recent developments relating to construction insurance matters.

Below are a number of advantages for using Aston Scott Ltd -

1. **Competitive premiums.** They carry out extensive research of each construction company's business. Concentrating on factors such as risk management standards and how the business is protected by means of contract conditions in order to persuade insurers that the risk presented to them is better than "standard".
2. **Insurers who specialise in construction.** They transact business with insurers on a relationship basis. They can arrange for the underwriters to meet the client to hear first hand exactly how they operate. Aston Scott Ltd only use insurers who properly understand construction risks, and who are looking for long term, stable relationships and can provide good, flexible underwriting and claims services. These companies are less likely to penalise construction companies because of a short term problem with claims.
3. **Comprehensive and prompt technical advice.** Their construction team specialises 100% in construction insurance. They are all well experienced and one of their strong points is the high standards they have in providing technical advice which they undertake to do within 48 hours.
4. **Risk management.** Their philosophy is that prevention is better than cure. They therefore place a strong emphasis on insurance related risk management and gear their services and resources towards this. Their services in this area include insurance related tool box talks to site staff, site visits to highlight to insurers good risk factors, desktop risk management reviews, comprehensive audits of sub contractors policies with the results recorded on a database, insurance risk improvement advice on contract conditions and collateral warranties, and a full claims management role on large or complex claims to actively manage the claim through to a satisfactory completion. There is no separate charge for these services.

## The Builders' Conference



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5. **Team ethos.** Unlike most brokers, their expert team looks after all the needs of the client. As well as the traditional account handler and account executive roles, someone in their team provides a technical overview role.

Our contact at Aston Scott Ltd is Mr Sean Yeo and he can be contacted on 01883 332222 or [seanyeo@astonscott.com](mailto:seanyeo@astonscott.com)

Please do not hesitate in contacting the office on 020 8770 0111 should you have any queries.